



ANCO

Educating and Empowering the
Northern California Cancer Community

June 30, 2023

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94558

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RE: ANCO's Corporate Membership 2024

The *Association of Northern California Oncologists* (ANCO) would like to invite your company to join ANCO as a Corporate Member. We are sure your organization shares many of ANCO's goals and objectives, as well as concerns regarding the future of quality cancer care. With your Corporate Membership support, a strong ANCO will provide its physician members, nurse and practice managers, and people living with cancer substantial benefits in the areas of advocacy, clinical and professional education, and information dissemination. Becoming a Corporate Member at the highest possible level will facilitate these activities and ensure that ANCO continues to serve the entire cancer care community into the future.

ANCO's goal is to help hematologists/oncologists deliver the highest quality care to people living with cancer. ANCO's clearly defined objectives are:

- To **serve as an advocate** for its members before state, regional, and national organizations (i.e., government, corporate, and private).
- To **play an active role in the reimbursement environment** on behalf of physicians, nurse and practice managers, and people living with cancer.
- To **provide clinical education** to physicians and nurses and **professional education** to physicians, and nurse and practice managers.
- To **disseminate the latest and best information** impacting hematology/oncology practice to its members.

Please find enclosed a description of ANCO's 2024 *Corporate Membership Program* detailing the rights and benefits of each level of membership as well as listing ANCO's current Corporate Members. Your Corporate Membership supports ANCO's goal, objectives, and activities and it is only through your Corporate Membership that ANCO will continue to serve the hematology/oncology community into the future and remain the important and respected organization that it has become. Without your continued Corporate Membership, ANCO cannot continue to provide its services to the cancer care community.



Highlights of ANCO's 2024 Corporate Membership program include:

- A new membership level adding some additional benefits – including exhibit space at some of ANCO's most highly regarded conferences and early access to reserve exhibit space.
- Corporate members at the Gold level and above may discount display fees by 10% for ANCO's *Best of SABCS*, (February 2024) and *ASCO Highlights* (August 2024) when applied for and paid with their 2024 Corporate Membership dues.
- Access for a selected number of corporate members to ANCO's website depending on the level of your membership

We understand that the funding mechanism at your organization may require additional documentation to become an ANCO Corporate Member (and provide additional meeting support). If so, then **please do not hesitate to contact us with details or to discuss the appropriate processes to follow within your organization to join ANCO as a Corporate Member for 2024**. In the meantime, and for your information, ANCO's FEIN is 68-0213997. Please make your check payable to the ANCO and mail your check to 4225 Solano Avenue, #764, Napa, CA 94558.

Thank you in advance for your anticipated continuing support of ANCO.

Cordially,

Brian Hale
ANCO *Executive Administrative Specialist*

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ANCO

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Northern California Cancer Community

CORPORATE MEMBERSHIP APPLICATION

Annual Dues:

January 1, 2024 - December 31, 2024

Sustaining Plus Corporate Membership	\$40,000
Sustaining Corporate Membership	\$25,000
Diamond Corporate Membership	\$15,000
Gold Corporate Membership	\$10,000
Silver Corporate Membership	\$5,000

COMPANY INFORMATION

Company Name: _____

Mailing Address: _____

Telephone: _____

Main Contact: _____ Email Address: _____

Second Contact: _____ Email Address: _____

MEMBERSHIP LEVELS *(Select one membership level)*

Sustaining Plus Corporate Membership
(\$40,000)

Sustaining Corporate Membership
(\$25,000)

Diamond Level Corporate Membership
(\$15,000 per year)

Gold Level Corporate Membership
(\$10,000 per year)

Silver Level Corporate Membership
(\$5,000 per year)

DISCOUNTED DISPLAY OPPORTUNITIES

(Available at the Gold level and above only)

For Best of SABCS and ANCO's ASCO Highlights if display fees are paid at the time of membership renewal: \$3,150 (per meeting) for an exhibit space with 2 exhibitor badges or \$6,750 (per meeting) for 2 meeting registrations and an exhibit space with 2 exhibitor badges.

Best of SABCS:

- Major Supporter (\$6,750)
- Supporter (\$3,150)

ANCO's ASCO Highlights:

- Major Supporter (\$6,750)
- Supporter (\$3,150)

PAYMENT INFORMATION

Credit Card* ACH or Check

Card Number: _____ Expiration Date: ____ / ____ CWV/CSV: _____

Name: _____

Membership Fee: _____ Billing Address: _____

Best of SABCS Discounted Exhibit Fee: _____

ANCO's ASCO Highlights Discounted Exhibit Fee: _____

TOTAL AMOUNT: _____

*there will be a 3.75% fee added if paying by credit card

2024 CORPORATE MEMBERSHIP PROGRAM

ANCO encourages organizations with an interest in hematology/oncology to become ANCO Corporate Members at the highest possible level. View the different membership levels and benefits below.

BENEFITS	SUSTAINING PLUS \$40,000*	SUSTAINING \$25,000*	DIAMOND \$15,000	GOLD \$10,000	SILVER \$5,000
High level recognition, a standard exhibit table**, and 1 non-sales industry meeting registration at 2 meetings: Clinical Cancer Update, Multidisciplinary Management of Cancers Meeting, or Hematologic Malignancies Update	✓	–	–	–	–
Priority meeting space	✓	–	–	–	–
Two e-blasts to ANCO members per year	✓	–	–	–	–
Join 1 ANCO Committee Meeting of your choice annually	✓	–	–	–	–
Annual Legislative Briefing (held virtually)	✓	–	–	–	–
2 meeting registrations and a standard exhibit table** at your choice of 3 meetings: Best of SABCS, ANCO's ASCO Highlights, Professional Education Conference (Virtual), ANCO Connections (Virtual), Health Equity Research Summit (odd numbered years only), or Precision Oncology Symposium (even numbered years only)	✓	✓	–	–	–
Meet one-on-one with the ANCO Board of Directors annually	✓	✓	–	–	–
One social media post per quarter with your content (4 total)	✓	✓	–	–	–
Opportunity to contribute information to <i>The ANCO Report</i> , i.e. new product announcements, new indications, meeting announcements	✓	✓	✓	–	–
Annual Meet and Greet with the Board of Directors	✓	✓	✓	–	–
Discounted display opportunities at ANCO's Highlights meetings	✓	✓	✓	✓	–
Active links on www.anco.org	✓	✓	✓	✓	–
Receive a post-event list of attendees upon request	✓	✓	✓	✓	–
If space permits at multi-day ANCO meetings, the opportunity to split exhibit badges may be available at a cost of \$500/split	✓	✓	✓	✓	✓
Recognition on www.anco.org and in the Corporate Member Directory	✓	✓	✓	✓	✓
Receipt of <i>The ANCO Report</i> via e-mail	✓	✓	✓	✓	✓
Distribute Corporate Member meeting information to ANCO membership	✓	✓	✓	✓	✓
Invitations to ANCO clinical and professional education meetings	✓	✓	✓	✓	✓
Display opportunities at ANCO meetings for an additional display fee	✓	✓	✓	✓	✓
Opportunity to send e-blasts to ANCO Members at a rate of \$1,500 per blast	✓	✓	✓	✓	✓
Access to ANCO's website for selected number of corporate members	12	10	8	4	2
Opportunity to contribute to Oncology News and Updates on ANCO.org	✓	✓	✓	✓	✓

*The number of Sustaining Plus and Sustaining Corporate Members will be limited and subject to approval by the board.

**Exhibit Space includes 2 exhibitor badges.

Please contact Brian Hale, ANCO Administrative Specialist, at brian@anco.org if you have any questions.

Request for Taxpayer Identification Number and Certification

**Give Form to the
requester. Do not
send to the IRS.**

▶ Go to www.irs.gov/FormW9 for instructions and the latest information.

Print or type. See Specific Instructions on page 3.	1 Name (as shown on your income tax return). Name is required on this line; do not leave this line blank. Association of Northern California Oncologists		
	2 Business name/disregarded entity name, if different from above		
	3 Check appropriate box for federal tax classification of the person whose name is entered on line 1. Check only one of the following seven boxes.		4 Exemptions (codes apply only to certain entities, not individuals; see instructions on page 3): Exempt payee code (if any) _____ Exemption from FATCA reporting code (if any) _____ <i>(Applies to accounts maintained outside the U.S.)</i>
	<input type="checkbox"/> Individual/sole proprietor or single-member LLC <input checked="" type="checkbox"/> C Corporation <input type="checkbox"/> S Corporation <input type="checkbox"/> Partnership <input type="checkbox"/> Trust/estate		
	<input type="checkbox"/> Limited liability company. Enter the tax classification (C=C corporation, S=S corporation, P=Partnership) ▶ _____ Note: Check the appropriate box in the line above for the tax classification of the single-member owner. Do not check LLC if the LLC is classified as a single-member LLC that is disregarded from the owner unless the owner of the LLC is another LLC that is not disregarded from the owner for U.S. federal tax purposes. Otherwise, a single-member LLC that is disregarded from the owner should check the appropriate box for the tax classification of its owner.		
	<input type="checkbox"/> Other (see instructions) ▶ _____		
	5 Address (number, street, and apt. or suite no.) See instructions. 4225 Solano Ave, PMB 764		Requester's name and address (optional)
6 City, state, and ZIP code Napa, CA 94558			
7 List account number(s) here (optional)			

Part I Taxpayer Identification Number (TIN)

Enter your TIN in the appropriate box. The TIN provided must match the name given on line 1 to avoid backup withholding. For individuals, this is generally your social security number (SSN). However, for a resident alien, sole proprietor, or disregarded entity, see the instructions for Part I, later. For other entities, it is your employer identification number (EIN). If you do not have a number, see *How to get a TIN*, later.

Note: If the account is in more than one name, see the instructions for line 1. Also see *What Name and Number To Give the Requester* for guidelines on whose number to enter.

Social security number									
				-					
or									
Employer identification number									
6	8		-	0	2	1	3	9	9

Part II Certification

Under penalties of perjury, I certify that:

1. The number shown on this form is my correct taxpayer identification number (or I am waiting for a number to be issued to me); and
2. I am not subject to backup withholding because: (a) I am exempt from backup withholding, or (b) I have not been notified by the Internal Revenue Service (IRS) that I am subject to backup withholding as a result of a failure to report all interest or dividends, or (c) the IRS has notified me that I am no longer subject to backup withholding; and
3. I am a U.S. citizen or other U.S. person (defined below); and
4. The FATCA code(s) entered on this form (if any) indicating that I am exempt from FATCA reporting is correct.

Certification instructions. You must cross out item 2 above if you have been notified by the IRS that you are currently subject to backup withholding because you have failed to report all interest and dividends on your tax return. For real estate transactions, item 2 does not apply. For mortgage interest paid, acquisition or abandonment of secured property, cancellation of debt, contributions to an individual retirement arrangement (IRA), and generally, payments other than interest and dividends, you are not required to sign the certification, but you must provide your correct TIN. See the instructions for Part II, later.

Sign Here	Signature of U.S. person ▶ <i>Brian Hale</i>	Date ▶ 01/26/2023
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General Instructions

Section references are to the Internal Revenue Code unless otherwise noted.

Future developments. For the latest information about developments related to Form W-9 and its instructions, such as legislation enacted after they were published, go to www.irs.gov/FormW9.

Purpose of Form

An individual or entity (Form W-9 requester) who is required to file an information return with the IRS must obtain your correct taxpayer identification number (TIN) which may be your social security number (SSN), individual taxpayer identification number (ITIN), adoption taxpayer identification number (ATIN), or employer identification number (EIN), to report on an information return the amount paid to you, or other amount reportable on an information return. Examples of information returns include, but are not limited to, the following.

- Form 1099-INT (interest earned or paid)

- Form 1099-DIV (dividends, including those from stocks or mutual funds)
- Form 1099-MISC (various types of income, prizes, awards, or gross proceeds)
- Form 1099-B (stock or mutual fund sales and certain other transactions by brokers)
- Form 1099-S (proceeds from real estate transactions)
- Form 1099-K (merchant card and third party network transactions)
- Form 1098 (home mortgage interest), 1098-E (student loan interest), 1098-T (tuition)
- Form 1099-C (canceled debt)
- Form 1099-A (acquisition or abandonment of secured property)

Use Form W-9 only if you are a U.S. person (including a resident alien), to provide your correct TIN.

If you do not return Form W-9 to the requester with a TIN, you might be subject to backup withholding. See What is backup withholding, later.