RE: ANCO’s Corporate Membership 2024

The Association of Northern California Oncologists (ANCO) would like to invite your company to join ANCO as a Corporate Member. We are sure your organization shares many of ANCO’s goals and objectives, as well as concerns regarding the future of quality cancer care. With your Corporate Membership support, a strong ANCO will provide its physician members, nurse and practice managers, and people living with cancer substantial benefits in the areas of advocacy, clinical and professional education, and information dissemination. Becoming a Corporate Member at the highest possible level will facilitate these activities and ensure that ANCO continues to serve the entire cancer care community into the future.

ANCO’s goal is to help hematologists/oncologists deliver the highest quality care to people living with cancer. ANCO’s clearly defined objectives are:

• To serve as an advocate for its members before state, regional, and national organizations (i.e., government, corporate, and private).

• To play an active role in the reimbursement environment on behalf of physicians, nurse and practice managers, and people living with cancer.

• To provide clinical education to physicians and nurses and professional education to physicians, and nurse and practice managers.

• To disseminate the latest and best information impacting hematology/oncology practice to its members.

Please find enclosed a description of ANCO’s 2024 Corporate Membership Program detailing the rights and benefits of each level of membership as well as listing ANCO’s current Corporate Members. Your Corporate Membership supports ANCO’s goal, objectives, and activities and it is only through your Corporate Membership that ANCO will continue to serve the hematology/oncology community into the future and remain the important and respected organization that it has become. Without your continued Corporate Membership, ANCO cannot continue to provide its services to the cancer care community.
Highlights of ANCO’s 2024 Corporate Membership program include:

• A new membership level adding some additional benefits – including exhibit space at some of ANCO’s most highly regarded conferences and early access to reserve exhibit space.

• Corporate members at the Gold level and above may discount display fees by 10% for ANCO’s Best of SABCS, (February 2024) and ASCO Highlights (August 2024) when applied for and paid with their 2024 Corporate Membership dues.

• Access for a selected number of corporate members to ANCO’s website depending on the level of your membership

We understand that the funding mechanism at your organization may require additional documentation to become an ANCO Corporate Member (and provide additional meeting support). If so, then please do not hesitate to contact us with details or to discuss the appropriate processes to follow within your organization to join ANCO as a Corporate Member for 2024. In the meantime, and for your information, ANCO’s FEIN is 68-0213997. Please make your check payable to the ANCO and mail your check to 4225 Solano Avenue, #764, Napa, CA 94558.

Thank you in advance for your anticipated continuing support of ANCO.

Cordially,

Brian Hale
ANCO Executive Administrative Specialist

encl
COPORATE MEMBERSHIP
APPLICATION

Annual Dues:
January 1, 2024 - December 31, 2024

Sustaining Plus Corporate Membership .......................... $40,000
Sustaining Corporate Membership ................................. $25,000
Diamond Corporate Membership ................................. $15,000
Gold Corporate Membership ................................. $10,000
Silver Corporate Membership ............................ $5,000

COMPANY INFORMATION

Company Name: _______________________________________________________
Mailing Address: _______________________________________________________
Telephone: ___________________________________________________________
Main Contact: __________________________________________________________ Email Address: ______________________________________________________
Second Contact: ________________________________________________________ Email Address: ______________________________________________________

MEMBERSHIP LEVELS (Select one membership level)

☐ Sustaining Plus Corporate Membership
($40,000)

☐ Sustaining Corporate Membership
($25,000)

☐ Diamond Level Corporate Membership
($15,000 per year)

☐ Gold Level Corporate Membership
($10,000 per year)

☐ Silver Level Corporate Membership
($5,000 per year)

DISCOUNTED DISPLAY OPPORTUNITIES
(Available at the Gold level and above only)

For Best of SABCS and ANCO’s ASCO Highlights if display fees are paid at the time of membership renewal: $3,150 (per meeting) for an exhibit space with 2 exhibitor badges or $6,750 (per meeting) for 2 meeting registrations and an exhibit space with 2 exhibitor badges.

Best of SABCS:
☐ Major Supporter ($6,750)
☐ Supporter ($3,150)

ANCO’s ASCO Highlights:
☐ Major Supporter ($6,750)
☐ Supporter ($3,150)

PAYMENT INFORMATION

Name: ________________________________________________________________

Membership Fee: _____________________________________________________ Best of SABCS Discounted Exhibit Fee: ______________________________

ANCO’s ASCO Highlights Discounted Exhibit Fee: ____________________

TOTAL AMOUNT: ____________________________________________________

☐ Credit Card* ☐ ACH ☐ or Check

*there will be a 3.08% fee added if paying by credit card
## 2024 CORPORATE MEMBERSHIP PROGRAM

### BENEFITS

<table>
<thead>
<tr>
<th>Benefit</th>
<th>SUSTAINING PLUS</th>
<th>SUSTAINING</th>
<th>DIAMOND</th>
<th>GOLD</th>
<th>SILVER</th>
</tr>
</thead>
<tbody>
<tr>
<td>High level recognition and an exhibit table** at 2 meetings: Clinical Cancer Update, Multidisciplinary Management of Cancers Meeting, or Hematologic Malignancies Update</td>
<td>✓</td>
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</tr>
<tr>
<td>Priority meeting space</td>
<td>✓</td>
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</tr>
<tr>
<td>Two e-blasts to ANCO members per year</td>
<td>✓</td>
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</tr>
<tr>
<td>Join 1 ANCO Committee Meeting of your choice annually</td>
<td>✓</td>
<td>—</td>
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<td>—</td>
</tr>
<tr>
<td>Annual Legislative Briefing (held virtually)</td>
<td>✓</td>
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</tr>
<tr>
<td>2 meeting registrations and an exhibit table** at your choice of 3 meetings: Best of SABCS, ANCO’s ASCO Highlights, Professional Education Conference (Virtual), ANCO Connections (Virtual), or Health Equity Research Summit</td>
<td>✓</td>
<td>✓</td>
<td>—</td>
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<td>—</td>
</tr>
<tr>
<td>Meet one-on-one with the ANCO Board of Directors annually</td>
<td>✓</td>
<td>✓</td>
<td>—</td>
<td>—</td>
<td>—</td>
</tr>
<tr>
<td>One social media post per quarter with your content (4 total)</td>
<td>✓</td>
<td>✓</td>
<td>—</td>
<td>—</td>
<td>—</td>
</tr>
<tr>
<td>Opportunity to contribute information to The ANCO Report, i.e. new product announcements, new indications, meeting announcements</td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
<td>—</td>
<td>—</td>
</tr>
<tr>
<td>Annual Meet and Greet with the Board of Directors</td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
<td>—</td>
<td>—</td>
</tr>
<tr>
<td>Discounted display opportunities at ANCO’s Highlights meetings</td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
<td>—</td>
<td>✓</td>
</tr>
<tr>
<td>Active links on <a href="http://www.anco.org">www.anco.org</a></td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
</tr>
<tr>
<td>Receive a post-event list of attendees upon request</td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
</tr>
<tr>
<td>If space permits at multi-day ANCO meetings, the opportunity to split exhibit badges may be available at a cost of $500/split</td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
</tr>
<tr>
<td>Recognition on <a href="http://www.anco.org">www.anco.org</a> and in the Corporate Member Directory</td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
</tr>
<tr>
<td>Receipt of The ANCO Report via e-mail</td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
</tr>
<tr>
<td>Distribute Corporate Member meeting information to ANCO membership</td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
</tr>
<tr>
<td>Invitations to ANCO clinical and professional education meetings</td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
</tr>
<tr>
<td>Display opportunities at ANCO meetings for an additional display fee</td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
</tr>
<tr>
<td>Opportunity to send e-blasts to ANCO Members at a rate of $1,500 per blast</td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
</tr>
<tr>
<td>Access to ANCO’s website for selected number of corporate members</td>
<td>12</td>
<td>10</td>
<td>8</td>
<td>4</td>
<td>2</td>
</tr>
<tr>
<td>Opportunity to contribute to Oncology News and Updates on ANCO.org</td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
</tr>
</tbody>
</table>

*The number of Sustaining Plus and Sustaining Corporate Members will be limited and subject to approval by the board.

**Exhibit Space includes 2 exhibitor badges.

Please contact Brian Hale, ANCO Administrative Specialist, at brian@anco.org if you have any questions.
Request for Taxpayer Identification Number and Certification

Name (as shown on your income tax return). Name is required on this line; do not leave this line blank.

Association of Northern California Oncologists

1. The number shown on this form is my correct taxpayer identification number (or I am waiting for a number to be issued to me); and
2. I am not subject to backup withholding because: (a) I am exempt from backup withholding, or (b) I have not been notified by the Internal Revenue Service (IRS) that I am subject to backup withholding as a result of a failure to report all interest or dividends, or (c) the IRS has notified me that I am no longer subject to backup withholding; and
3. I am a U.S. citizen or other U.S. person (defined below); and
4. The FATCA code(s) entered on this form (if any) indicating that I am exempt from FATCA reporting is correct.

Certification instructions. You must cross out item 2 above if you have been notified by the IRS that you are currently subject to backup withholding because you have failed to report all interest and dividends on your tax return. For real estate transactions, item 2 does not apply. For mortgage interest paid, acquisition or abandonment of secured property, cancellation of debt, contributions to an individual retirement arrangement (IRA), and generally, payments other than interest and dividends, you are not required to sign the certification, but you must provide your correct TIN. See the instructions for Part II, later.

Under penalties of perjury, I certify that:

[Signature]  Date: 01/26/2023

Purpose of Form

An individual or entity (Form W-9 requester) who is required to file an information return with the IRS must obtain your correct taxpayer identification number (TIN) which may be your social security number (SSN), individual taxpayer identification number (ITIN), adoption taxpayer identification number (ATIN), or employer identification number (EIN), to report on an information return the amount paid to you, or other amount reportable on an information return. Examples of information returns include, but are not limited to, the following:

- Form 1099-DIV (dividends, including those from stocks or mutual funds)
- Form 1099-MISC (various types of income, prizes, awards, or gross proceeds)
- Form 1099-B (stock or mutual fund sales and certain other transactions by brokers)
- Form 1099-S (proceeds from real estate transactions)
- Form 1099-K (merchant card and third party network transactions)
- Form 1098 (home mortgage interest), 1098-E (student loan interest), 1098-T (tuition)
- Form 1099-C (canceled debt)
- Form 1099-A (acquisition or abandonment of secured property)

Use Form W-9 only if you are a U.S. person (including a resident alien), to provide your correct TIN. If you do not return Form W-9 to the requester with a TIN, you might be subject to backup withholding. See What is backup withholding, later.

Go to www.irs.gov/FormW9 for instructions and the latest information.